

Green Heat Accelerator

Customer drivers for green heat technologies &
Opportunities for green heat supply chain

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Buro Happold

Integrated **consultancy** of engineers,
consultants, and advisors

31 locations worldwide
2,200 Employees

United Kingdom, Australia, China, Denmark, Germany, India, Indonesia, Netherlands,
Poland, Saudi Arabia, United Arab Emirates, United States.

Our values – we believe that distributed energy holds the key to mitigating climate change

Our mission – to implement the distributed energy revolution

We help our clients **realise value** from distributed energy systems

Our Clients



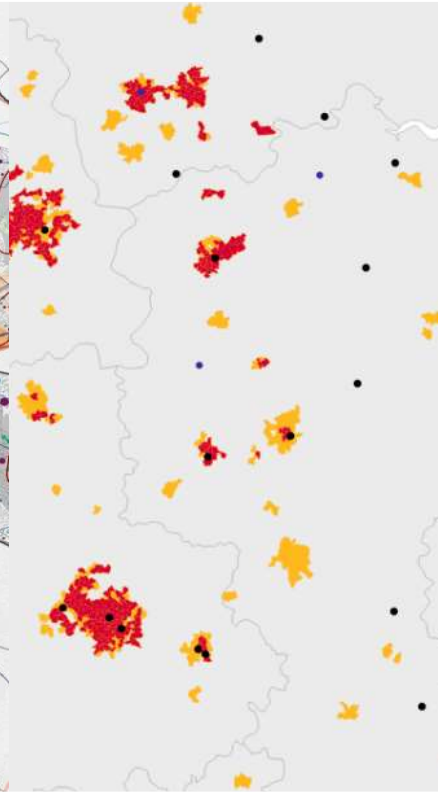
Campus operators



New masterplan developers



City government



Utilities

Our Energy Service offers

Energy and carbon
planning

Design, delivery
and performance

Campus
Infrastructure
Asset Strategy

Utilities
Infrastructure
Commercialisation

Smart Energy

Meeting our cities' energy needs,
securely, affordably and sustainably

Client Drivers

Clients

- Local Authority
- Masterplan development
- Developers
- Campuses
- Community Energy Groups
- Utilities

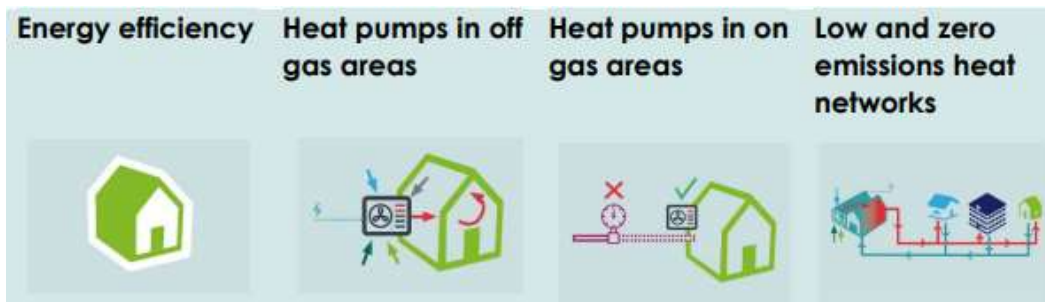
Drivers

- Carbon reduction
- Technology maturity
- Capital cost
- Operating cost
- Resilience
- Delivery & Programme

Opportunities Upcoming

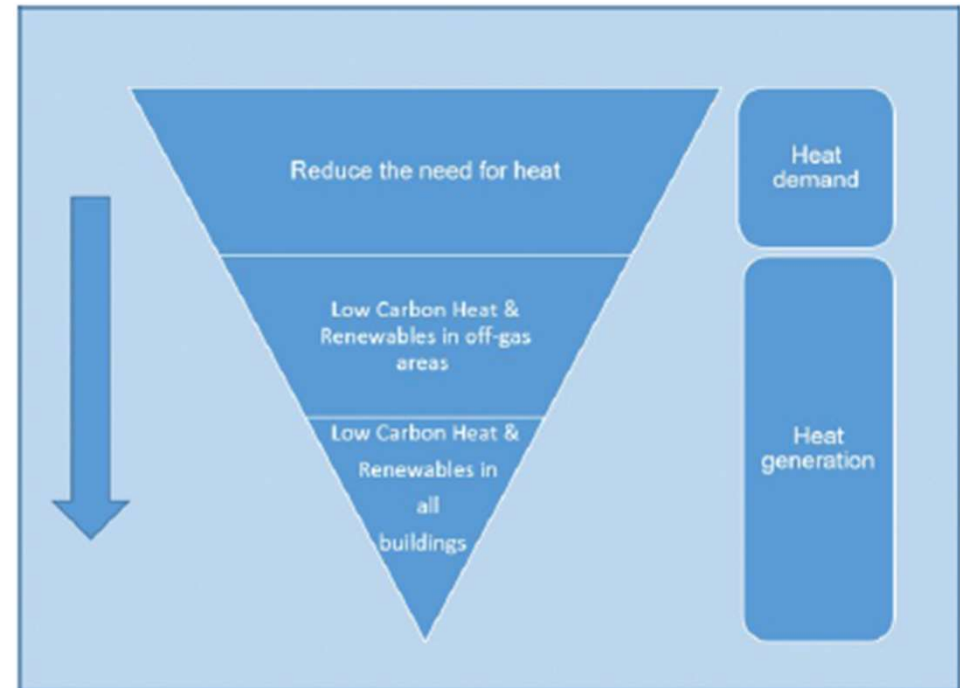
Route to Net Zero Carbon

- 2050 UK to achieve Net Zero Carbon
- 2045 Scotland to achieve Net Zero Carbon
- Local Heat and Energy Efficiency Strategies (LHEES) - Energy efficiency and low-carbon heat technologies over 15 – 20 years
- Scotland's Heat in Buildings Strategy (Oct 2021)



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Scottish Government's Heat Decarbonisation Hierarchy



Local Heat And Energy Efficiency Strategies And Delivery Plans

Guidance

October 2022

Scottish Government
Riaghaidh na h-Alba

GOV.UK

Home > Funding programmes

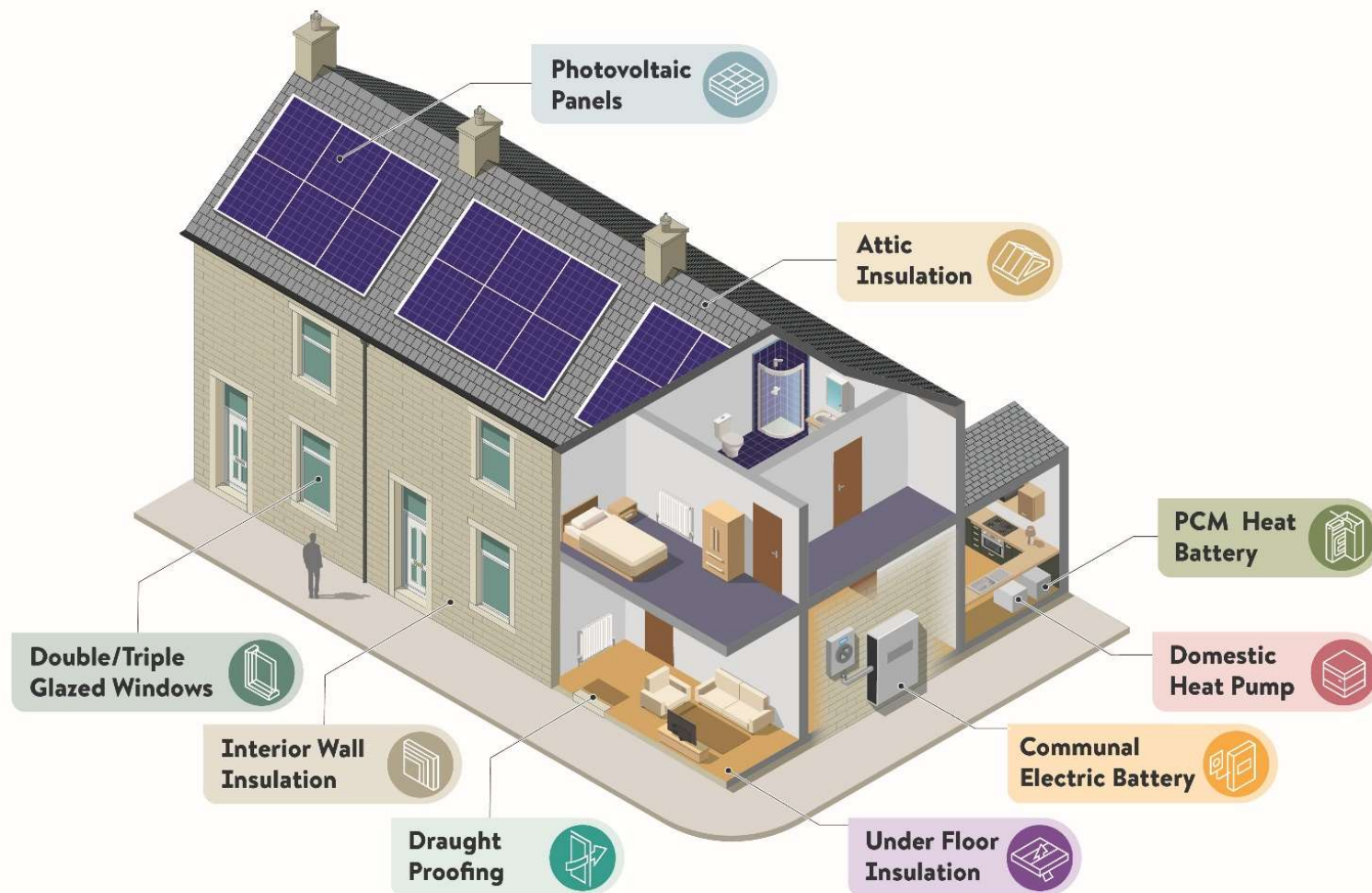
Collection

Net Zero Innovation Portfolio

The Net Zero Innovation Portfolio provides funding for low-carbon technologies and systems. Decreasing the costs of decarbonisation, the Portfolio will help enable the UK to end its contribution to climate change.

From: [Department for Business, Energy & Industrial Strategy](#)

Community Energy



Supply Chain Opportunities

Business to Business Relationship Building – Stakeholder Mapping



Supply Chain Opportunities

Technology suppliers and installers

Technology Suppliers

- Build business relationships with local stakeholders like consultants, contractors, developers, architects
- Low carbon and renewable energy technologies – be seen
 - Website separate sections for different audiences: Customer, consultant, Installer
 - Consider CIBSE CPD talks to consultants and contractors

Installers

- Build business relationships with local stakeholders like contractors, developers, architects
- Quality installations – be seen
 - Certifications
 - Commissioning
 - Metering & monitoring

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JUMP ON BOARD!

We'd love to hear from you

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